

## ***HIGH VALUE AT THE CORE***

Oysters may look similar on the outside, but only some contain a unique and valuable pearl. At the heart of your compressor, only an Atlas Copco element will offer unrivalled air quality, reliability and all-round performance.

*Atlas Copco*

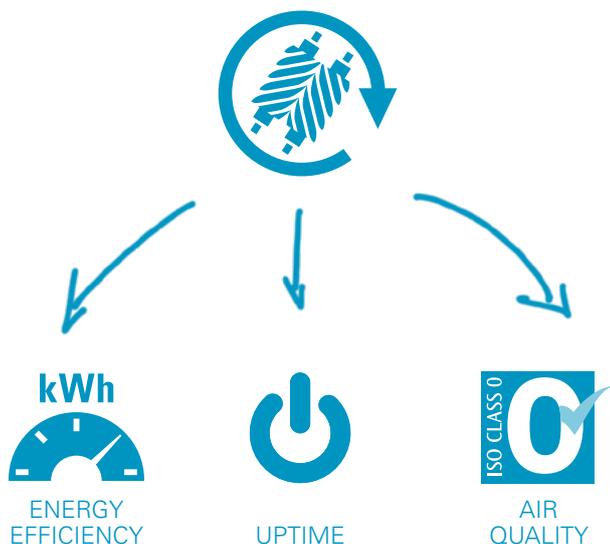
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### *Superior In Every Detail*

At Atlas Copco, we have unrivalled insight in compression technology, built up over many decades and driven by continuous innovation. Resulting from this unique expertise, the Xchange Element gives you a best-in-class compressor element designed for ultimate energy efficiency and air quality. Incorporating our latest developments, it not only restores your compressor's original performance, it may actually enhance it.

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## ASK YOURSELF...

### *What if a third party offers a refurbished oil-free element?*

Oil-free elements built or refurbished by a third party may not offer the performance you expect from your Z compressor. There is a high chance of increased energy consumption, impacting your Total Cost of Ownership. Lower quality bearings and other components will shorten the lifetime of your compressor and greatly increase the risk of failure.

### *When are refurbished elements a valid option?*

For oil-injected elements only, Atlas Copco offers a high quality refurbishment program. This complies with the same standards all our products live up to, using our factory know-how and Atlas Copco genuine parts. The entire process is rigorously controlled, resulting in high reliability and uptime of the refurbished element.

### *Why is a genuine oil-free element important for air quality?*

The sophisticated technology behind certified Class Zero oil-free air leaves no margin for error. Labyrinth air seals totally separate the oil from the air circuit, and the rotor coating composition and thickness need to be microscopically accurate. If not, even the slightest oil contamination can mean spoiled products, production downtime, recalls, legal actions and a damaged reputation.

### *What is the financial risk of a non-genuine element?*

Apart from production loss in case of a failure, repair costs can be considerable. Unless you take provisions to anticipate these extra costs, they can put a strain on your budget. Because of the proven reliability of our elements, Atlas Copco is able to offer full warranty with all our Xchange Elements.

## A Class Of Its Own

All Atlas Copco elements are specifically designed for our compressors, achieving levels of efficiency that can't be attained with generic components. They are all built in-house and subjected to a rigorous quality assurance system to ensure that every single element meets its specifications. This is your guarantee of a continuation of the positive experience you had with your Atlas Copco compressor so far.

Moreover, all our Xchange Elements come with a dedicated mounting kit consisting of parts designed to the same high standards and rigorously tested to ensure you get the best performance.

***"The elements are the main feature of our compressor. Xchange Elements are the only valid replacement option."***

## Go For The Very Best

When it's time to replace the heart of your compressor, turn to the Atlas Copco Xchange Elements and continue to enjoy optimal air quality and uptime.

Contact your Atlas Copco representative today!