EXPLORE CAREERS WITH ATLAS COPCO
This belief drives them to take on world-class challenges. It powers them to create higher and higher standards of innovation, ethics and sustainable growth. It makes them take the initiative for their own growth and development, both personal and professional.

Today, as we look for new, self-motivated talent to join our team, we would like you to meet some of our people. These people come from different countries, with different roles and different levels of experience, but they have one thing in common.

They take on world-class challenges every day. Read on to find out if you, too, would like to join them.

Ronnie Leten
President and CEO
Atlas Copco
The Atlas Copco Group is organized into separate, focused yet integrated business areas, each operating through divisions. The role of the business area is to develop, implement, and follow up the objectives and strategy within its market segment. The divisions are separate operational units, each responsible for delivering growth and profit in line with strategies and objectives set by the business area. The divisions generally conduct business through product companies, distribution centers and customer centers.

Common service providers – internal or external – have been established with the mission to provide fast, high-quality, low-cost services to allow the divisions to focus on their core businesses.

The Atlas Copco vision is to become and remain First in Mind—First in Choice® with its customers and other key stakeholders. To us it means being a leader; we should lead in share of mind and in the share of business. We should be seen as an innovator who sets the standard and exceeds high expectations.

Founded in 1873, Atlas Copco is headquartered in Stockholm, Sweden, and has a global reach spanning more than 180 countries. We employ over 44,000 people and manufacture products in more than 20 countries.

We have 23 divisions under the four business areas.

We deliver productivity solutions in a wide range of areas.
BUILDING A FUTURE WITH US

We see our people as our most valuable resource, they make the difference. At Atlas Copco you are entrusted with responsibility from day one and we take your professional development seriously. With an extensive internal job and project market you will get every possible opportunity to have an exciting work life.

As a service technician, my job is to fix technical problems — from electronics to computer programs to mechanical malfunctions. At work, half my time is spent in the workshop with colleagues. The other half is spent in the field, which could be on top of a mountain, deep in the woods or in a muddy place — wherever the customer’s equipment is! Out there, it’s just me, my tools in the car, the rig and, of course, a problem to solve!

The best thing about my role is that every day brings new challenges and new rewards.

If you like machines and are positive and persistent, this is the right job for you. It’s really rewarding to leave a fully functional rig and a happy customer.
GROWING EXPERIENCE

“I have grown to a global position, and there’s still room to grow further.”

When I joined Atlas Copco seven years ago, I was drawn to the company’s leadership position in the industry. Today, I have grown to become a global key account manager. What I do in this role is to manage and lead the organization’s global business with one customer. I develop strategies that we can use to win every possible business opportunity from my customer. When I meet my customer, I am the face of Atlas Copco, so I ensure I present myself as a strategic resource – to solve problems, add technical expertise and, of course, establish reliability. A challenging aspect of my job is coordinating with customer centers, application centers and service centers around the world.

Two things stand out for me at Atlas Copco. One is the people. The people I work with are not just colleagues, but good friends. I consider some of them best friends.

The other is the opportunity for growth. I have grown to a global position, and there’s still room for further growth. My next goal is to become a manager of a business line, and at Atlas Copco, I will get the opportunity to do so.

I would always recommend Atlas Copco to anyone – a friend, a family member or even a customer!

strategy

We define our objectives clearly for individuals, teams and organizations.

customers

We deliver innovative products and services for sustainable, profitable growth.

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“At Atlas Copco, we believe there’s always a better way.”

As a business controller, my role is to support management by controlling the financial aspects of the company. On a typical day, I meet customers, distributors or area managers, and analyze financial data. I also get involved in the business by interacting with our sales team. This helps me find the right balance between controlling risks and maximizing business.

It is great to be a business controller because I get to grow professionally and personally.

Ning Zhang
Business Controller,
Atlas Copco China

career track

background
Mechanical, Finance, Business, Administration

2007 Business Controller, Wuxi, China

current
Business Controller, Shanghai, China

next challenge
A leadership position

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Chris Hauff
Global Key Account Manager,
Atlas Copco, USA

Career track

Background
Mechanical Engineer

2006 Team Leader for Chrysler account, USA

2009 Team Leader for Ford account, USA

Current
Global Key Account Manager, Ford Final Assembly, USA

Next challenge
A leadership role in an international location

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OPEN CULTURE

“Every day, I know that the latest products, technology and solutions in the market are working for me.”

Society

We believe in positively influencing society through ethical behavior.

Bruno Manzini

Convento

Special Project Leader, Atlas Copco Brazil

Career track

Background

Mechanical Engineer

2008

Market and Product Engineering, Brazil

Current

Project Leader, Application Center South America

Next challenge

A position to develop more leadership and business skills

Shalini Sharma

Corporate Communications

Head India and Corporate Social Responsibility India, Atlas Copco India

Career track

Background

MBA, Marketing

2010

Head, Corporate Communications, India

Current

Head, Corporate Communications India and Corporate Social Responsibility India

Next challenge

Business area communications

FREEDOM TO PERFORM

“I love the authority and freedom I have to recommend new ideas.”

What first drew me to Atlas Copco was its reputation as a respected, well-known brand. I also wanted to work with an organization in the engineering sector, an area that was new to me.

Today, as the head of Corporate Communications in India, I work to safeguard and strengthen the values of the Atlas Copco brand in India, while keeping the customer and future employee perspective in mind. Some of the things I do in my job include delivering training and traveling extensively within the country.

My work related to corporate responsibility involves planning and implementing social initiatives, such as our new wellness program for our employees.

What I love about working here is the authority and freedom I get to recommend and promote new ideas. It tells me that the company trusts me enough to let me do my job my way. This perfect balance between freedom to perform and accountability for what you do is very difficult to find elsewhere.

What also appeals to me is that while I contribute to the company in my chosen position, I also have opportunities to learn and go as far as I wish.

As a special project leader, I am the link between Atlas Copco and my customers. My job is to understand customer needs and to incorporate appropriate solutions into the equipment we give them. Since each project is unique, it can be quite a challenge to find solutions for specific needs in each application.

What gives me confidence is always being armed with the latest products, technology and solutions. The clients recognize our expertise too. They seek out Atlas Copco when they have really complex applications.

At a personal level, I really appreciate the openness of the company. For example, I can talk to the manager of any area, and I will be heard. Everyone also has access to a channel that tells you what jobs are available across the world. After that, it’s really up to you – to choose your job, to make your career, and to go wherever you like. My advice to anyone joining Atlas Copco would be to have initiative and don’t let opportunities escape. Once you have completed your mission and want to grow, no one will ever hold you back!

What also appeals to me is that while I contribute to the company in my chosen position, I also have opportunities to learn and go as far as I wish.

Ergonomics

Good ergonomics is the key to productivity

Background

Mechanical Engineer

2008

Market and Product Engineering, Brazil

Current

Project Leader, Application Center South America

Next challenge

A position to develop more leadership and business skills
CHALLENGES EVERY DAY

“I see Atlas Copco as a place for opportunities and career enhancement.”

The challenging and continuing growth opportunities Atlas Copco offered made me want to join the company. Today, I am a business line manager in Construction Technique. My responsibilities now include delivering the best solutions to our customers. Communicating with customers about their needs and challenges on a daily basis is key to our success; it makes them see us as partners, and not just suppliers of solutions and products.

We challenge ourselves every day to improve and evolve processes. I also ensure there is an easy flow of communication – among our team members, our customer base and the product company. This enables us to tailor-make solutions for our customers.

I see working for Atlas Copco not just as a job, but as a place that offers a lot of opportunities or scope for career enhancement. What I enjoy most about my job is the challenge and ability to make a measurable impact and difference. The transparency at the company makes it a good place to be in, and you get to meet different types of people from different parts of the world, whether they’re customers or employees. I think anyone who joins Atlas Copco would experience the same things – opportunities at a local level and on an international scale. To put it simply, the sky is the limit.

INNOVATION

“I have invented not just products and solutions, but even my own role in the company!”

I first discovered Atlas Copco on a job portal, and what really drew me was the opportunity to innovate – to develop complete products.

I joined the company as a mechanical engineer to develop innovative technological solutions for the future. In the last six years, I have designed products ranging from the innovative Angle Grinder KA16 to pneumatic sanders to waterproof screwdrivers. The challenge has always been to anticipate design solutions that are ahead of their time. We have the latest equipment and labs to help us.

Last year, I was promoted to the position of mechanical architect – a position that I designed! I worked with my boss to create this leadership role in which I head a team of engineers and designers. Here, I am free of hands-on design responsibilities, which lets me focus on envisioning new projects. At the same time, my engineering background gives me technical insights.

On a typical day, I design on 3D software, follow up on validation tests and pilot or participate in project meetings. If you’re like me, you’ll love the teamwork and state-of-the-art facilities at Atlas Copco. And of course, there’s the thrill of innovating and designing your own future!

Resource efficiency

We make responsible and efficient use of our resources.

David Stanford
Business Line Manager,
Atlas Copco South Africa

Career track

Background
Mechanical Engineer, MBA Business

2006
Product Engineer, South Africa

2009
Product Manager, South Africa

Current
Regional Business Line Manager, Southern Africa

Next challenge
Leadership role in an international location

Nicolas Allain
R&D Engineer,
Atlas Copco France

Career track

Background
Mechanical Engineer

2006
Mechanical Engineer, France

Current
Mechanical Architect, France

Next challenge
Develop the Mechanical Architect position

Innovation

There is always a better way.
ALL-ROUND DEVELOPMENT

“The blend of stability and flexibility at Atlas Copco helps me grow professionally as well as personally.”

Klim Manyafov
Regional Sales Manager,
Atlas Copco, Russia

Career track

<table>
<thead>
<tr>
<th>Background</th>
<th>Electrical Engineer</th>
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</thead>
<tbody>
<tr>
<td>2008</td>
<td>Sales Representative, Russia</td>
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<td>2009</td>
<td>Project Leader, Russia</td>
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<tr>
<td>2011</td>
<td>Distributor Sales Manager, Russia</td>
</tr>
<tr>
<td>Current</td>
<td>Regional Sales Manager, Russia</td>
</tr>
</tbody>
</table>

| Next challenge | Leadership role in an international location |

Long term commitment
We build continuity with the aim of creating lasting results.

GLOBAL EXPOSURE

“At Atlas Copco, the learning never stops – not even when I am playing soccer at lunchtime!”

Shinpei Muto
Quality Control Engineer,
Atlas Copco, Japan

Career track

<table>
<thead>
<tr>
<th>Background</th>
<th>Mechanical Engineer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td>Quality Control Engineer, Japan</td>
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</tbody>
</table>

| Next Challenge | A managerial position |

Reliability
We stand by our promises.

I found out about Atlas Copco on the Internet. What attracted me were the opportunities for new experiences and growth. Today, I am a distributor sales manager in the Portable Energy division of the Construction Technique business area. Interactive communication is my first priority in this job, and I stay in close touch with my customers. My work includes visiting customers with sales reps and using the knowledge to create new ideas and activity plans. I like the combination of stability and flexibility Atlas Copco offers me. Development, both personal and professional, is important to me, and the company gives me opportunities for both. I have been able to undertake four different roles in the company, which has helped me learn and grow professionally. Besides, I have had many opportunities to interact with different kinds of people and visit new places; I have visited almost every big city in Russia, from Kalingrad to Yushno-sakhalinsk.

When I finished college, I joined Atlas Copco because I wanted to work with a company that was present all over the world. Today, I am in charge of quality control at Surface Drilling’s Yokohama factory. My job is to inspect incoming machine parts and final products for world-class quality and safety. I also keep track of what customers across the world want so that our factory can exceed expectations on all fronts.

I am proud of the fact that I help deliver top-class quality, and I love the joy of learning new things all the time! At work, I acquire specialized knowledge and skills from my boss and seniors. There are seminars and training courses for employees that help build competence in different areas. Even lunchtime is not wasted! We play catch or soccer, which helps our teamwork.

The blend of stability and flexibility at Atlas Copco helps me grow professionally as well as personally.”
A WORLD OF OPPORTUNITIES

As a market leader with customers in more than 180 countries, we offer you a truly global work experience. We collaborate across national and competence borders, giving you the chance to move between business areas, countries and functions. For talented and motivated employees, there is always an Atlas Copco way open.

The field of operations has always attracted me because you can see things happen. So when I saw an opening at Atlas Copco, which is known in Sweden for its trustworthiness and top-quality products, I joined as a logistics manager. I learned more about the field of supply through the work with my team, as well as through cooperation with our distribution center, production units and sourcing. In addition to the challenges and development at my daily work, I have also had the opportunity to participate in training programs.

The International Management Program (IMP) gave me valuable insights and tools for personal and professional development. In the Global Female Mentorship Program I gained an overview of all business areas in the company, and that also made me aware of career opportunities in other business areas.

Strengthened by these factors and my experience in my job, I looked for ways to broaden my experience and responsibilities. One of the great opportunities at Atlas Copco is the chance to take up international assignments. I had bagged the role of an operations manager in China. Fortunately, my husband and sons share my sense of adventure, and they moved with me to our new home!

Today, some of the biggest personal challenges – being far from our families and a new way of living – are behind us. Learning Chinese is still a big challenge. Professionally, I am working to create an organization that combines Chinese speed and drive with The Way We Do Things. Naturally, safety, quality and sustainability top our priority list.

If you’re looking for international assignments at Atlas Copco, I would ask you be open minded. Do discuss and decide your move with your family, especially your spouse. Prepare yourselves for the fact that things will be different, and then expect the unexpected!

“NEW ROLE, NEW CONTINENT”

“How far can an engineer go at Atlas Copco? Well, I went all the way to China!”
When I was looking for a job in 2004, I noticed that of all the companies I considered Atlas Copco was the only one that offered me something beyond a job and a salary. I saw the potential of an open future with freedom to explore different roles and different countries.

During my nine years with Atlas Copco, I have already worked in three countries!

My first international assignment was in Japan, where besides learning about my new role, I enrolled for Japanese language courses and an MBA program. Both were partially sponsored by Atlas Copco.

After five years in Japan, I felt it was time for something new, and this time I applied for an assignment in Dubai. Both the job and the region were new to me, and I moved with my family, ready for our new adventure.

Initially, the move was quite challenging, but where there is a will, there is a way. In just a few months after our move, we became comfortable and rediscovered what it takes to call this new place our home.

After I complete my mission in Dubai, I will seek a new assignment, maybe as a country manager or operations manager in yet another place.

For those who like to keep their options open, I can vouch for the freedom Atlas Copco has to offer. You can dare to challenge yourself, change direction, and build on your previous experience all with the same company. Once you master a certain field – and with time and dedication – our company will open up possibilities that you would never have imagined.

Jan Tysebart
Application Group Manager, Atlas Copco UAE

Career track

<table>
<thead>
<tr>
<th>Year</th>
<th>Position</th>
<th>Location</th>
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<tbody>
<tr>
<td>2003</td>
<td>Master of Science, Engineering (electromechanics), Belgium</td>
<td></td>
</tr>
<tr>
<td>2004</td>
<td>Contract Engineer, Custom Design Department, Belgium</td>
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<tr>
<td>2007</td>
<td>Product Manager, Japan</td>
<td></td>
</tr>
<tr>
<td>2012</td>
<td>Master of Business Administration, Japan</td>
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<tr>
<td>Current</td>
<td>Application Group Manager for Middle East and Africa, UAE</td>
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Next challenge
Be responsible for business in a country
A challenging role was what made me join Atlas Copco, Shanghai, as a business controller in 2002. As the title suggests, the work involved balancing business and general control issues.

After four years of experience in Shanghai, and a management diploma sponsored by Atlas Copco, I wanted to see how well I could work and live in a different country with a different culture.

I got my first international assignment in 2006 and became the Group’s first employee to transfer to Kofor in Dundee, Scotland. I worked there until 2010, and even today, bonny Scotland remains a place where I feel very comfortable. It was also there that I got an MBA, again sponsored by Atlas Copco.

I moved to the US in 2010 as a business controller at Atlas Copco Prime Energy LLC in Houston, Texas. Two years later, I made another cross-continental move!

I am currently working in the UK as a business controller for the Compressor Technique customer center. The core business is new to me, which helps me enhance and broaden my experiences.

Each international assignment I have undertaken has led to new learning opportunities, as well as recognition for past accomplishments. I have learned new business and personal life-coping mechanisms, such as leading people who belong to a different culture. As a single mother with a teenage daughter, every move has challenged my commitment to fulfill my duties as a parent as well as a professional.

Anyone interested in international assignments should know that the ability to adapt to different circumstances and norms of behavior plays a key role in success. Atlas Copco provides an environment that encourages employees to take advantage of the many development and career opportunities available across the world.
WORK WITH WORLD-CLASS CHALLENGES

“The next step you take may be the start of a new and exciting journey with Atlas Copco”

As a global company and a market leader in compressors, construction and mining equipment, and power tools and assembly systems, Atlas Copco is continually seeking committed, qualified employees who are ready to take on world-class challenges every day.

Our vision is to become and remain First in Mind—First in Choice® and we seek employees who share this vision. The careers pages on our website offer an overview of Atlas Copco’s philosophy and strategy, employee testimonials and, of course, links to our job opportunities.

Learn more about our company, values, culture and strategy, and see whether they may be the right fit for you. The next step you take may be the start of a new and exciting journey with Atlas Copco!

The benefit of our Internal Job Market

Once you join the Atlas Copco team, you become part of a company that values mutual experience, knowledge sharing and the innovative participation of all our employees. We believe that development and personal responsibility go hand-in-hand, and Atlas Copco supports employees who wish to improve their job performance—and themselves. One way we do this is through our internal job market, which allows our employees to explore new opportunities around the world and apply to any position for which they might be qualified. Be it a permanent role, a short-term assignment, or a local or international position, Atlas Copco offers not only many career options, but also the opportunity to realize your potential and start a path toward fulfilling your dreams.
Sustainable Productivity

We stand by our responsibilities towards our customers, towards the environment and the people around us. We make performance stand a test of time. This is what we call – Sustainable Productivity.

Find us on,
atlascopco.com/us/careers
facebook.com/lifeatatlas copco
linkedin.com/company/atlas-copco