Pipeline Air™
Buy the Air, Not the Equipment

atlas copco.com
What is Pipeline Air?

Pipeline Air is a solution tailored to site-specific requirements to deliver compressed air in a utility-like manner. Every large-volume user has unique air demands and site conditions. We will evaluate the required factors, such as SCFM, dewpoint, pressure, along with many others to develop a complete project scope. The scope will include design, engineering, construction, commissioning, operations and maintenance all with minimal customer involvement.

“Let us handle the air while you focus on what’s important to you.”

Buy the Air, Not the Equipment

We will handle everything involved with the upgrade to the new system. Essentially, you buy the air, not the equipment.

Do you walk through your facilities and wish you could clear out all of that compressed air equipment? We can replace the equipment in its existing location but we want to help you maximize your operating space. With our highly-modularized solution, we can move everything to a plot of land adjacent to the facilities and bring the air to you.

Do you also wish someone else would operate and maintain your compressed air? We will. Our experienced plant managers will ensure smooth operations. We utilize predictive and preventive maintenance programs to ensure consistent performance to meet the air requirements. We also install advanced control systems so we can remotely monitor 24/7.

“Pipeline Air offers the optimal solution for large-volume air users.”

We have partnered with UCA to provide Pipeline Air. Atlas Copco’s world-class compressors, and UCA’s experience and expertise, means you will never have to think about compressed air again.
Key Questions for Your Air Supply

- Do you need at least 1,000 HP of air?
- Are you concerned you don’t have back up or spare parts on-hand in the event of a compressor failure or urgent service need?
- Are you concerned your current system is not keeping up with the latest controller and efficiency trends?
- Do you have concerns about the reliability or quality of your air supply?
- Do you sometimes run short on air?
- Do you have enough air to cope with expansion?
- Are your compressors over ten years old?

Key Questions for Your Business

- Do you know how much you pay for compressed air?
- Would you like to pay a fixed, guaranteed monthly cost for the air you use?
- Is floorspace at a premium? Could you use the space from the compressor room for production?
- Does your company value an asset-light model that minimizes capital expenditure?
- Are you concerned about your current or long-term in-house capabilities to cope with your compressor’s service needs?
- Are you concerned about the rising costs of electricity?
- Do you have room inside your facility to install new compressed air equipment?

“Do you want to save energy, space and money?”
Meet Your Local Compressed Air Expert.

Join us: www.atlascopco.us/careers
Getting Started with Pipeline Air

We are committed to win-win relationships. We apply a simple, thorough procedure to ascertain the suitability of your facility for our offering. We learn your specifications and requirements, site layout, labor rules, cybersecurity protocols, terms and conditions, and more. We provide a system design to address your precise needs.

Our goal is to find the best value solution for your situation. When the project and scope are confirmed, we offer multiple and flexible contract lengths and payment options. If we cannot provide you with a clear payback and return on the investment, we would not ask you to sign on. That’s our simple rule when it comes to Pipeline Air.

Scope of Supply

We supply, build, design and maintain complete compressed air supply and distribution systems including compressors, dryers, cooling towers, advanced control systems, substations, power control systems and pipelines. We develop systems that are customized and optimized to your requirements as we deliver compressed air as a utility.

By choosing Pipeline Air, large volume compressed air users benefit from a solution tailored to their specific site requirements. They will avoid the burdens of initial and recurring capital investments and the ongoing operations and maintenance costs. In any case, we will design an efficient and reliable solution built for maximum cost savings.

The ZH Compressor Range

• 2,000 – 21,000 cfm in a single machine.
• 35-190 psi.
• Guaranteed oil-free quality air.
• Unique impeller design provides the optimum combination of a high flow with low energy consumption.
• High efficiency stainless steel intercoolers and after-coolers.
• Advanced Elektronikon® controller.
Pipeline Air™
Summary

• Full Transparency of Air Usage
• Upfront Knowledge of all Costs
• 24/7 Remote Monitoring
• Guaranteed Supply of Air
• On-Site Technical Expertise